

Supply and Installation of Class 'A' TRTL Jewel Safes at various Branches in our Hubballi Circle

REF	HUB/TRTL/3/2022			
S.No	Firm Name	Tender clause	Points / Queries raised by the prospective bidders	Bank's Clarifications/ Replies
1	M/s Safe & Security System	Eligibility Criteria	<p>We have observed that as per previous tender the turnover was 8 crores and still there was no participation , now in a re-tender with split clause, the turnover of 15 crores is tough and would further restrict participation of BIS Licence holders.</p> <p>We humbly request you to kindly relax the turnover criteria in the re-tender in order to promote competition.</p> <p>Our suggested figure is 5 crores annual turnover (per year) or 9 crores turnover (average of last 5 years).</p> <p>This current situation of 18 crores turnover is also in CVC CIRCULAR No. 12-02-1-CTE-6 under common irregularities/lapses point number 1.</p>	Tender clause holds good.
2		BIDDING PROCEDURE	<p>Mode of Tender:-</p> <p>we request the bank to float this tender on GEM PORTAL as per DPE/1 4(5)/2020-Fin. Dated 5th August 2020.</p> <p>All the terms and condition if required can be floated through GEM Custom Bid option.</p>	Bank intends to procure the safe with condition of post delivery test and splitting the orders for ensuring the early delivery of safe to the needy Branches. Hence e-tendering process is adopted with approval of competent authority in this regard.
3		Eligibility Criteria	<p>We request you to allow OEM for bidding directly as dealers do not have the capacity to match PREQUALIFICATION CRITERIAS given in the tender , however we can mention our dealership agreement regarding service to Canara Bank in the state of Karnataka with our authorised dealers.</p>	It is <u>permitted</u> subject to submission of Annexure-C, dealership agreement with authorised dealer, Address proof for the permanent office in Hubli and any other documents sought in the RFP.
4		BIDDING PROCEDURE	<p>Once a Reverse auction with multiple decrement has taken place, we fail to understand how can a company further decrease/match L1 vendor after that?</p> <p>This does not sound practical and would lead to facilitating cartel by vendors.</p>	Bank intends to lower the purchase cost through increased competition and Reverse auction offers the potential to gain better savings than a present target amount.